michelle sales



THE LEADERSHIP CONNECTION

NATIONAL PROGRAM

Monthly Group Sessions over 6 months Guest Speakers Executive Coaching

Cost: \$7,500 (+ GST) per participant

Learn, Connect, Accelerate, Disrupt

This transformational program provides a unique opportunity to develop women as they advance to executive roles and senior positions of influence.

It is designed to help women to develop effective leadership strategies, confidence and to enhance their already proven capability. It brings a strong focus on creating successful alliances and partnerships to deal with the unique challenges that women face as they strengthen their impact and realise their potential.



What will be covered?

Group sessions will focus on the following areas of leadership development:

- Individual leadership challenges
- Authentic leadership
- Confidence and courage
- Influence and impact
- Personal brand
- Networking and sponsorship

Executive Coaching is 1 on 1 and paced throughout the program.

Outcomes for the individual

Leadership strategies that will help women navigate successfully into senior and executive roles.

Creation of successful alliances, enduring partnerships and a support network.

Increase the capability and confidence to help women overcome the unique challenges that they face in senior roles.

An opportunity, a challenge, a life changing experience. This is not a typical program. Over 6 months I work with women to challenge their thinking, change the game and take action.

It will help your company build competitive advantage by developing women at critical transition points so they stay in otherwise leaky pipelines.

It will provide the toolkit for your women to operate at their best in increasingly agile environments and environments where having a voice at the table is critical to success. This experience is designed to help women to develop their own authentic leadership strategies, to take their confidence to a whole new level and develop their influence and impact in your organisation.

Chaired by Michelle Sales with a variety of inspiring industry speakers.

This program gave me the permission to put aside daily tasks and focus on me, my leadership, and how I show up. It's resulted in me being more deliberate about my actions, reflective, and demonstrating the behaviours of the executive I want to be. Karen Winsbury, General Manager AusNet

I got so much value out of the program. I achieved my leadership goals. Every step of the way, through the support of the group, the guidance of the amazing facilitators (Michelle and Angela), the mentor sessions, and the way the content was structured, sequenced and delivered - I absolutely experienced the growth I had hoped to achieve. This has lead me to a major milestone in my career and I'm truly grateful.

Alyshia Falla – Head of Digital & Customer Experience AMF

The Leadership Connection program had the right mix of learning, reflection and practice. The workshops and inter-sessional work were well complimented by timely and highly effective one on one coaching sessions. I loved each module, with Confidence perhaps my personal favourite. Thanks Michelle and Angela, your own experiences made the 6 months a really enjoyable learning experience.

Gerri Hill, Executive General Manager AFCA

A fantastic leadership program tailored to individual needs and growth opportunities. A wonderful way to create connections across multiple industries and to meet highly professional, intelligent women.

Jacqueline Tang – Head of Financial Crime Delivery and MI, ANZ

This course provided an introduction to female leaders across a diverse range of industries. It was incredibly beneficial to connect, and the group provided an amazing environment to share and foster learning and growth. Full credit and thanks to Michelle Sales and her team on the extensive content.

Tanja Maliszewski – Head of Risk for Financial Services, REA Group









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